

**Annual Statistics of European Graphic Paper Industry**  
 (000 tonnes)

| Deliveries to Europe      | 2007          | 2008          | 2009          | 2010          | 2011          | 2011-2010    |
|---------------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Newsprint                 | 10 327        | 10 123        | 8 751         | 9 018         | 8 840         | -2.0%        |
| Other Uncoated Mechanical | 2 455         | 2 362         | 1 947         | 2 123         | 2 096         | -1.2%        |
| SC Magazine               | 3 980         | 4 218         | 3 834         | 3 783         | 3 651         | -3.5%        |
| Coated Mechanical Reels   | 8 084         | 7 853         | 6 148         | 6 806         | 6 488         | -4.7%        |
| Coated Woodfree           | 7 659         | 7 536         | 6 216         | 6 392         | 6 092         | -4.7%        |
| Uncoated Woodfree         | 7 958         | 7 623         | 6 548         | 6 893         | 6 616         | -4.0%        |
| <b>Graphic Papers</b>     | <b>40 462</b> | <b>39 716</b> | <b>33 444</b> | <b>35 015</b> | <b>33 784</b> | <b>-3.5%</b> |
| % chg                     | 0.4%          | -1.8%         | -15.8%        | 4.7%          | -3.5%         |              |

| Deliveries Outside Europe | 2007         | 2008         | 2009         | 2010         | 2011         | 2011-2010   |
|---------------------------|--------------|--------------|--------------|--------------|--------------|-------------|
| Newsprint                 | 1 571        | 1 606        | 1 645        | 1 706        | 1 591        | -6.8%       |
| Other Uncoated Mechanical | 550          | 561          | 407          | 484          | 440          | -9.0%       |
| SC Magazine               | 948          | 945          | 604          | 813          | 893          | 9.9%        |
| Coated Mechanical Reels   | 1 553        | 1 459        | 1 157        | 1 603        | 1 874        | 16.9%       |
| Coated Woodfree           | 1 821        | 1 726        | 1 178        | 1 534        | 1 439        | -6.2%       |
| Uncoated Woodfree         | 725          | 743          | 785          | 956          | 1 044        | 9.2%        |
| <b>Graphic Papers</b>     | <b>7 167</b> | <b>7 040</b> | <b>5 775</b> | <b>7 095</b> | <b>7 281</b> | <b>2.6%</b> |
| % chg                     | -6.9%        | -1.8%        | -18.0%       | 22.9%        | 2.6%         |             |

| Total Deliveries          | 2007          | 2008          | 2009          | 2010          | 2011          | 2011-2010    |
|---------------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Newsprint                 | 11 898        | 11 729        | 10 396        | 10 724        | 10 431        | -2.7%        |
| Other Uncoated Mechanical | 3 005         | 2 923         | 2 354         | 2 606         | 2 537         | -2.7%        |
| SC Magazine               | 4 927         | 5 163         | 4 437         | 4 596         | 4 544         | -1.1%        |
| Coated Mechanical Reels   | 9 636         | 9 312         | 7 305         | 8 409         | 8 362         | -0.6%        |
| Coated Woodfree           | 9 480         | 9 262         | 7 394         | 7 926         | 7 531         | -5.0%        |
| Uncoated Woodfree         | 8 682         | 8 367         | 7 332         | 7 850         | 7 661         | -2.4%        |
| <b>Graphic Papers</b>     | <b>47 629</b> | <b>46 757</b> | <b>39 219</b> | <b>42 111</b> | <b>41 066</b> | <b>-2.5%</b> |
| % chg                     | -0.8%         | -1.8%         | -16.1%        | 7.4%          | -2.5%         |              |

| European Demand           | 2007          | 2008          | 2009          | 2010          | 2011          | 2011-2010    |
|---------------------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Newsprint                 | 10 971        | 10 661        | 9 193         | 9 351         | 9 127         | -2.4%        |
| Other Uncoated Mechanical | 2 455         | 2 362         | 1 947         | 2 123         | 2 096         | -1.2%        |
| SC Magazine               | 3 980         | 4 218         | 3 834         | 3 783         | 3 651         | -3.5%        |
| Coated Mechanical Reels   | 8 084         | 7 853         | 6 148         | 6 806         | 6 488         | -4.7%        |
| Coated Woodfree           | 7 904         | 7 725         | 6 473         | 6 768         | 6 418         | -5.2%        |
| Uncoated Woodfree         | 8 540         | 8 127         | 7 119         | 7 487         | 7 115         | -5.0%        |
| <b>Graphic Papers</b>     | <b>41 933</b> | <b>40 946</b> | <b>34 714</b> | <b>36 318</b> | <b>34 896</b> | <b>-3.9%</b> |
| % chg                     | 1.7%          | -2.4%         | -15.2%        | 4.6%          | -3.9%         |              |

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 \* European Demand (WE + EE): partly estimated; for woodfree grades excludes Russian domestic deliveries